

CASE STUDY

Vice President Medical Affairs



SCENARIO

Partnering with this biotechnology company focused on the development of first-in-class and innovative therapeutics for the treatment of Cancer, Tom and the team were brought on board to support after the client struggled for over 10 months to find a candidate that would be able to influence across all levels very early on. With the Oncology field being so competitive, the team knew that selling the companies pipeline and growth plans was key to their success.

ACTIONS

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OUTCOME

The organization knew that in order to secure such a high level of talent they would need to move quickly so the candidate was progressed to several calls with the leadership team, concluding with the CEO. Upon completion, an offer was put together and delivered to the candidate inside 24 hours. The role was successfully accepted with both parties extremely pleased with the outcome. Within a few weeks the team were able to place a Vice President Medical Affairs into the organization who will be paramount for their long-term growth both internally and externally.

TOTAL TALENT SOLUTIONS

Why choose us

- Award winning sustainable business
- Committed to Equality, Diversity and Inclusion

Benefits

- Life science staffing subject matter experts
- Traditional, Permanent and Contingent
- Offices covering the UK, EU, USA and Switzerland



The team now has two further projects they are supporting the business with, as well as likely several additional hires that the new placement will need to make once established in their role.